

## MLS Area 2N

## Residential Statistics

## Independence Title

August 2021

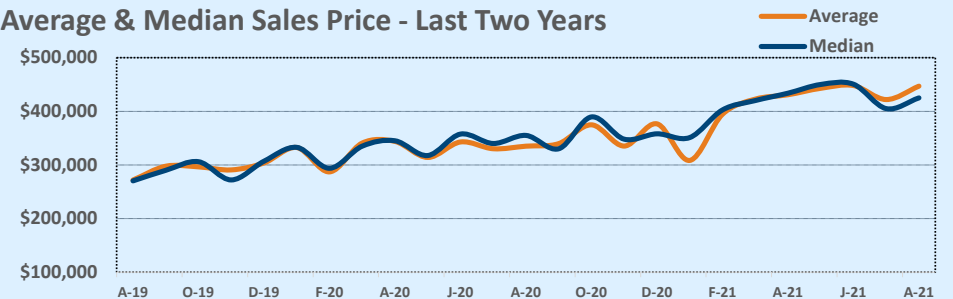
Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	35	26	+34.6%	232	185	+25.4%
Condo/TH Sales	14	13	+7.7%	86	61	+41.0%
<b>Total Sales</b>	<b>49</b>	<b>39</b>	<b>+25.6%</b>	<b>318</b>	<b>246</b>	<b>+29.3%</b>
New Homes Only	2	--	--	4	--	--
Resale Only	47	39	+20.5%	314	246	+27.6%
Sales Volume	\$21,897,476	\$13,063,800	+67.6%	\$134,288,288	\$80,973,248	+65.8%
New Listings	49	47	+4.3%	393	322	+22.0%
Pending	4	39	-89.7%	10	276	-96.4%
Withdrawn	6	--	--	24	16	+50.0%
Expired	1	2	-50.0%	6	8	-25.0%
Months of Inventory	1.0	1.2	-11.6%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$433,719	\$331,572	+30.8%	\$393,194	\$328,603	+19.7%
List Price/SqFt	\$304	\$234	+29.9%	\$281	\$226	+24.3%
Sold Price	\$446,887	\$334,969	+33.4%	\$422,290	\$329,160	+28.3%
Sold Price/SqFt	\$315	\$237	+33.1%	\$301	\$227	+33.0%
Sold Price / Orig LP	103.4%	100.3%	+3.1%	107.7%	99.4%	+8.3%
Days on Market	14	14	+3.1%	10	19	-44.2%

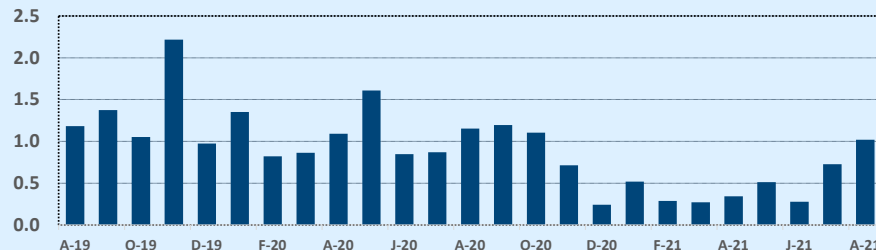
Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$425,000	\$345,000	+23.2%	\$392,000	\$332,395	+17.9%
List Price/SqFt	\$315	\$233	+35.5%	\$278	\$224	+24.4%
Sold Price	\$425,000	\$355,000	+19.7%	\$417,325	\$335,000	+24.6%
Sold Price/SqFt	\$320	\$236	+35.5%	\$299	\$225	+32.8%
Sold Price / Orig LP	100.0%	100.0%	+0.0%	106.0%	100.0%	+6.0%
Days on Market	6	5	+20.0%	5	5	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	3	8	32
\$150,000- \$199,999	3	1	6	22	19	15
\$200,000- \$249,999	4	1	4	19	10	12
\$250,000- \$299,999	4	8	14	52	34	11
\$300,000- \$349,999	8	8	8	44	30	6
\$350,000- \$399,999	6	5	7	58	36	20
\$400,000- \$449,999	6	2	15	47	40	6
\$450,000- \$499,999	7	5	12	49	39	7
\$500,000- \$549,999	3	5	9	29	32	6
\$550,000- \$599,999	3	7	9	44	34	6
\$600,000- \$699,999	3	5	14	21	31	7
\$700,000- \$799,999	--	--	--	1	2	4
\$800,000- \$899,999	1	2	110	2	3	75
\$900,000- \$999,999	--	--	--	--	--	--
\$1M - \$1.99M	1	--	--	2	--	--
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	--	--	--
<b>Totals</b>	<b>49</b>	<b>49</b>	<b>14</b>	<b>393</b>	<b>318</b>	<b>10</b>

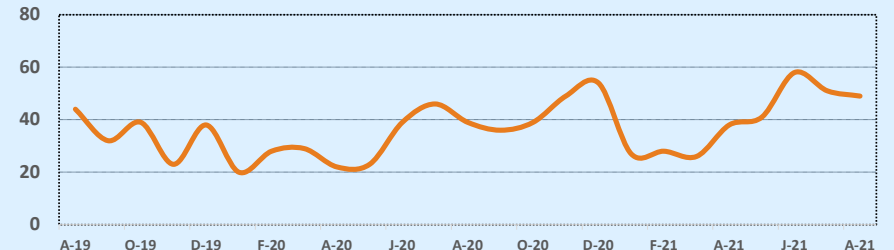
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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